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The Coaching Manager [Текст] : Developing Top Talent in Business / James M. Hunt, Joseph R. Weintraub. – 2nd ed. – London : SAGE Publications Inc., 2011. – 304 p. – ISBN 978-1-4129-7776-0

A tested approach to developing top performers in business.

Unlike coaching books that focus on performance problems, The Coaching Manager Second Edition, presents a developmental coaching methodology that managers can use to guide employees to achieve higher levels of skill, experience greater engagement with organizations, and promote personal development. Clearly written, without jargon, specific coaching techniques are illustrated through short case studies and self-assessment exercises that help readers apply the principles in their own lives.

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